TAX RETURN FILING INSTRUCTIONS

** FORM 990 PUBLIC DISCLOSURE COPY **

FOR THE YEAR ENDING

SEPTEMBER 30, 2013

Prepared for	ADOPTION NETWORK CLEVELAND 4614 PROSPECT AVE. NO. 550 CLEVELAND, OH 44103
Prepared by	COHEN & COMPANY, LTD. OFFICES LISTED AT WWW.COHENCPA.COM, OH 44115
Amount due or refund	NOT APPLICABLE
Make check payable to	NOT APPLICABLE
Mail tax return and check (if applicable) to	NOT APPLICABLE
Return must be mailed on or before	NOT APPLICABLE
Special Instructions	THIS COPY OF THE RETURN IS PROVIDED ONLY FOR PUBLIC DISCLOSURE PURPOSES. ANY CONFIDENTIAL INFORMATION REGARDING LARGE DONORS HAS BEEN REMOVED.

** PUBLIC DISCLOSURE COPY **

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

Open to Public Inspection

Α	For the	2012 calendar year, or tax year beginning OCT 1, 2012 and ending	SEP 30, 2013	•
В	Check if	C Name of organization	D Employer identific	cation number
_	applicable	: · · · · · · · · · · · · · · · · · ·		
	Address change	ADOPTION NETWORK CLEVELAND		
F	Name change	Doing Business As	34-1	603766
F	Initial	Number and street (or P.O. box if mail is not delivered to street address) Room/si		
\vdash	return Termin-	· · · · · · · · · · · · · · · · · · ·		325-1000
\vdash	—lated □Amende			1,288,266.
\vdash	lreturn □Applica	City, town, or post office, state, and ZIP code CLEVELAND, OH 44103	G Gross receipts \$	
	⊥tiòn pending	CHEVERAND, OH 44105	H(a) Is this a group re	eturn
		F Name and address of principal officer:BETSIE NORRIS	for affiliates?	Yes X No
		SAME AS C ABOVE	H(b) Are all affiliates inc	
				list. (see instructions)
		e: ► WWW.ADOPTIONNETWORK.ORG	H(c) Group exemptio	
			ear of formation: 1988 n	1 State of legal domicile: OH
P		Summary	CE 1110 T110011T	
e	1 E	Briefly describe the organization's mission or most significant activities: WE CONNE	CT AND EMPOWE	K
Governance	-	INDIVIDUALS, ORGANIZATIONS AND COMMUNITIES I		
ern	1	Check this box $lacktriangle$ if the organization discontinued its operations or disposed of n	1 1	
õ	1		3	18
જ		Number of independent voting members of the governing body (Part VI, line 1b)		18
ies	5 7	otal number of individuals employed in calendar year 2012 (Part V, line 2a)	5	21
Ĭξ		otal number of volunteers (estimate if necessary)		195
Activities &	7 a ⊺	otal unrelated business revenue from Part VIII, column (C), line 12	7a	0.
_	۱d	Net unrelated business taxable income from Form 990-T, line 34	7b	0.
			Prior Year	Current Year
ē	8	Contributions and grants (Part VIII, line 1h)	1,030,503.	1,003,863.
enr	9 F	Program service revenue (Part VIII, line 2g)	52,381.	49,772.
Revenue	10 I	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	38,632.	43,525.
_	11 (Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	35,778.	102,162.
	12 7	otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,157,294.	1,199,322.
	13 (Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14 E	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
S	15 8	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	867,594.	886,428.
Expenses	16a F	Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25)	0.	0.
xpe	b⊺	otal fundraising expenses (Part IX, column (D), line 25) 135, 233.		
Ш	17 (Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	267,029.	373,983.
	1	otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,134,623.	1,260,411.
	1	Revenue less expenses. Subtract line 18 from line 12	22,671.	-61,089.
Or			Beginning of Current Year	End of Year
sets	20 7	otal assets (Part X, line 16)	2,000,757.	2,003,624.
ASS	21 7	otal liabilities (Part X, line 26)	72,616.	69,402.
Net Assets or Fund Balances	22 1	Net assets or fund balances. Subtract line 21 from line 20	1,928,141.	1,934,222.
P	art II	Signature Block		
Und	ler penal	ties of perjury, I declare that I have examined this return, including accompanying schedules and sta	tements, and to the best of m	y knowledge and belief, it is
true	, correct	, and complete. Declaration of preparer (other than officer) is based on all information of which prep	arer has any knowledge.	
Sig	n	Signature of officer	Date	
Hei	re	▶ BETSIE NORRIS, EXECUTIVE DIRECTOR		
_		Type or print name and title		
		Print/Type preparer's name Preparer's signature	Date Check	PTIN
Pai	d [LAURA J. WHITE Auglitite Cf	5/1/14 If self-employ	P00186264
Pre	parer	Firm's name COHEN & COMPANY, LTD.	Firm's EIN	34-1912961
		Firm's address OFFICES LISTED AT		
		WWW.COHENCPA.COM, OH 44115	Phone no. 8	00-229-1099
Ma	y the IR	S discuss this return with the preparer shown above? (see instructions)		X Yes No

Pai	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission: WE CONNECT AND EMPOWER INDIVIDUALS, ORGANIZATIONS AND COMMUNITIES
	IMPACTED BY ADOPTION AND FOSTER CARE, AND WE PROVIDE A SOURCE OF
	HEALING FOR THOSE IN NEED. WE ACCOMPLISH OUR MISSION BY: 1. CREATING
	A SAFE PLACE FOR THOSE TOUCHED BY ADOPTION AND FOSTER CARE TO PURSUE
2	Did the organization undertake any significant program services during the year which were not listed on
_	V
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? X Yes No
3	, , , , ,
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
40	revenue, if any, for each program service reported. (Code:) (Expenses \$ 495,087 • including grants of \$) (Revenue \$ 5,130 •)
4a	(Code:) (Expenses \$ 495, U87. including grants of \$) (Revenue \$ 5,130.) ADOPT CUYAHOGA'S KIDS: THIS PROGRAM IS A MIX OF PROGRAMS FOR FOSTER
	YOUTH AND PROSPECTIVE ADOPTIVE PARENTS OF FOSTER YOUTH FOCUSED ON
	REDUCING BARRIERS TO ADOPTION FROM THE PUBLIC CHILD WELFARE SYSTEM.
	THESE INCLUDE CHILD PREP PROGRAMS WHICH PREPARE YOUTH FOR ADOPTIVE
	PLACEMENTS, A MENTORING PROGRAM CALLED PERMANENCY CHAMPIONS, WHICH IS
	DESIGNED TO FIND LONG-TERM MENTOR RELATIONSHIPS FOR TEENS IN FOSTER
	CARE, AND ADOPTION NAVIGATORS, WHO HELP TO GUIDE PROSPECTIVE ADOPTIVE
	PARENTS THROUGH THE ADOPTION PROCESS. THE PROGRAMS SERVED 58 YOUTH IN
	MENTORING, PRODUCED 35 DIGITAL ME RECRUITMENT VIDEOS, SERVED 96 YOUTH
	IN GET REAL GROUPS, 18 YOUTH PARTICIPATED IN COOKING WITH CUYAHOGA
	KIDS, AND 21 YOUTH WERE TRAINED TO PRESENT AS A SPEAK OUT TEAM ABOUT
	THEIR LIFE EXPERIENCES. 313 PROSPECTIVE PARENTS WERE ASSISTED IN THE (Code:) (Expenses \$ 230,305. including grants of \$) (Revenue \$ 47,850.)
4b	
	TRIAD SERVICES: THIS PROGRAM PROVIDES INFORMATION, SUPPORT, AND EDUCATION FOR ALL MEMBERS OF THE ADOPTION TRIAD (ADOPTEES,
	· · · · · · · · · · · · · · · · · · ·
	PROFESSIONALS WHO SERVE THEM. THESE SERVICES INCLUDE A TELEPHONE
	HELPLINE THAT RESPONDS TO 3,000 CALLS ANNUALLY, SUPPORT AND DISCUSSION GROUPS WITH ANNUAL ATTENDANCE OF OVER 700, ASSISTANCE IN
	· · · · · · · · · · · · · · · · · · ·
	OVER 100 SEARCHES THIS YEAR, AS WELL AS EDUCATIONAL WORKSHOPS, LENDING LIBRARY, AND OTHER SUPPORT OPPORTUNITIES.
	WORKSHOPS, DENDING DIBRARI, AND OTHER SUPPORT OFFORTUNITIES.
4c	(Code:) (Expenses \$ 252,629 • including grants of \$) (Revenue \$)
	POST ADOPTION SERVICES: THIS PROGRAM AREA PROVIDES POST ADOPTION
	SERVICES TO SUPPORT PARENTS AND CHILDREN AFTER THEIR ADOPTION IS
	FINALIZED. PROGRAM COMPONENTS CONSIST OF TELEPHONE SUPPORT, NETWORKING
	AND COMMUNITY BUILDING OPPORTUNITIES, EDUCATIONAL AND SUPPORT GROUPS
	FOR PARENTS AND YOUTH, A FAMILY CAMP, AND OPPORTUNITIES FOR FAMILIES TO
	SOCIALIZE WITH OTHER FAMILIES THROUGHOUT THE ADOPTION JOURNEY. THE
	PRIMARY AUDIENCE FOR THESE SERVICES IS FAMILIES WHO HAVE ADOPTED FROM
	THE PUBLIC CHILD WELFARE SYSTEM. THE SUPPORT AND COMMUNITY BUILDING
	PROGRAMS SERVED 250 ADOPTIVE PARENTS AND 70 YOUTH, 112 PARENTS WERE
	PROVIDED ASSISTANCE WITH SCHOOL ISSUES THEIR CHILD WAS FACING AND AN
	ADDITIONAL 76 PARENTS AND CHILDREN PARTICIPATED IN THE INAUGURAL
	WEAVING CULTURES FAMILY CAMP.
4d	
	(Expenses \$ 45,235 • including grants of \$) (Revenue \$
4e	Total program service expenses ► 1,023,256.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
•	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
5	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	١		v
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Λ
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	х	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If</i> "Yes," <i>complete Schedule D, Part X</i> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," <i>complete</i>	11f	21	
128	Schedule D, Parts XI and XII	12a	х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year?	124		
~	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			37
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		Х
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			37
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			37
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			₹.
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	00		Х
0.4	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		^
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	04		х
05-	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		^
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	251-		
26	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Ves." complete Schedule R. Part V. line 2.	26		х
27	If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		-22
37	Off Weet II amount to the College William	37		х
38	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule H, Part VI	31		
55	Note. All Form 990 filers are required to complete Schedule O	38	Х	

Form **990** (2012)

ADOPTION NETWORK CLEVELAND Statements Regarding Other IRS Filings and Tax Compliance Part V

	Check if Schedule O contains a response to any question in this Part v			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	4		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
_	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	1		
	filed for the calendar year ending with or within the year covered by this return 22 22	-	- V	
b		2b	X	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			v
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		\vdash
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	1		Х
L	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		<u> </u>
D	If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
50		5a		Х
5a	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5a 5b		X
b		5c		-25
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	30		
0a		6a		х
h	any contributions that were not tax deductible as charitable contributions? If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	Ua		
b		6b		
7	were not tax deductible? Organizations that may receive deductible contributions under section 170(c).	OD		
'a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Х	
h	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	\vdash
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	 	\vdash
Ī	to file Form 8282?	7c		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	4		
11	Section 501(c)(12) organizations. Enter:			
а				
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
1-	Note. See the instructions for additional information the organization must report on Schedule O.			
а	Enter the amount of reserves the organization is required to maintain by the states in which the			
_	organization is licensed to issue qualified health plans Enter the amount of recenses on bond	-		
	Enter the amount of reserves on hand Did the organization receive any payments for indeer tapping convices during the tay year?	1/10		X
	Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14a	 	1
Ŋ	ii res, rias it ilieu a roitii rzo to report triese payments (ii rvo, provide ari explanation iii Schedule O	14b		

Pai	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule C	_	•	"No" r	espon	se			
	· · · · · · · · · · · · · · · · · · ·					77			
<u> </u>	Check if Schedule O contains a response to any question in this Part VI					X			
Sec	tion A. Governing Body and Management								
		ـه ا	18	2	Yes	No			
та	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing	1a	10	4					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0. Enter the number of voting members included in line 1a, above, who are independent	46	18	2					
b	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	1b		4					
2				2		Х			
3	officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the								
3	of officers, directors, or trustees, or key employees to a management company or other person?		•	3		Х			
4	Did the organization make any significant changes to its governing documents since the prior Forms			4		X			
5 Did the organization become aware during the year of a significant diversion of the organization's assets?									
6	Did the organization have members or stockholders?			5 6		X			
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a			<u> </u>					
	more members of the governing body?			7a		Х			
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s								
	persons other than the governing body?			7b		Х			
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the ye								
а	The governing body?	-	_	8a	Х				
b	Each committee with authority to act on behalf of the governing body?			8b	Х				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea								
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		Х			
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenue	e Code.)						
					Yes	No			
10a	Did the organization have local chapters, branches, or affiliates?			10a		Х			
b	If "Yes," did the organization have written policies and procedures governing the activities of such c	hapter	s, affiliates,						
	and branches to ensure their operations are consistent with the organization's exempt purposes? \dots			10b					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo	ly befo	re filing the form?	11a	Х				
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.								
12a	•			12a	X				
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise			12b	Х				
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y	es," d	escribe						
	in Schedule O how this was done			12c	X				
13	Did the organization have a written whistleblower policy?			13	X				
14	Did the organization have a written document retention and destruction policy?			14	Х				
15	Did the process for determining compensation of the following persons include a review and approv	-	aependent						
_	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			150	Х				
a	The organization's CEO, Executive Director, or top management official			15a	X				
b	Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			15b	-23				
162	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	mont v	ith a						
IOa	taxable entity during the year?			16a		Х			
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evalua			104					
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of contractions of the contraction of	•	•						
	exempt status with respect to such arrangements?			16b					
Sec	tion C. Disclosure			,	1				
17	List the states with which a copy of this Form 990 is required to be filed ▶OH								
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	Γ (Sect	ion 501(c)(3)s only)	availab	le				
	for public inspection. Indicate how you made these available. Check all that apply.		,						
	X Own website Another's website X Upon request Other (explain	in Scl	nedule O)						
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, co			nd finar	ncial				
	statements available to the public during the tax year.		•						
20	State the name, physical address, and telephone number of the person who possesses the books a	nd rec	ords of the organiza	ation:	•				

RICK PRATT - 216-325-1000

4614 PROSPECT AVE., SUITE 550, CLEVELAND, OH

44103

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization n	or any related	orga	aniza	ation	cor	npe	nsat	ed any current officer, o	director, or trustee.	
(A)	(B)			((C)			(D)	(E)	(F)
Name and Title	Average	(do	Position (do not check more than one				one	Reportable	Reportable	Estimated
	hours per	box, unless person is both an officer and a director/trustee)		compensation	compensation	amount of				
	week		cer an	a a a	irecto	or/trus	tee)	from	from related	other
	(list any	recto						the	organizations	compensation
	hours for	or di	99			sated		organization	(W-2/1099-MISC)	from the
	related organizations	nstee	trust		8	suadı		(W-2/1099-MISC)		organization and related
	below	ual tr	ional		ploy	t con	L			organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) BERNADETTE KERRIGAN	1.00	=	=	0	~	Τ 0	ш			
BOARD MEMBER		х						0.	0.	0.
(2) LISA A. BUESCHER	1.00									
2ND VICE CHAIR		Х		Х				0.	0.	0.
(3) ANITA MILLER	1.00									
1ST VICE CHAIR		Х		Х				0.	0.	0.
(4) JOHN ZARANEC	1.00								•	
CHAIR		Х		Х				0.	0.	0.
(5) TED GRABOWSKI	1.00									
TREASURER		Х		Х				0.	0.	0.
(6) MARISSA BEECHUK	1.00									
SECRETARY		Х		Х				0.	0.	0.
(7) ILAH ADKINS	1.00								_	_
BOARD MEMBER		Х						0.	0.	0.
(8) MARY ANN ARNOLD	1.00									
BOARD MEMBER		Х						0.	0.	0.
(9) CATHY BELK	1.00									
BOARD MEMBER	1 00	Х						0.	0.	0.
(10) ERIC CLARK	1.00									
BOARD MEMBER	1 00	Х						0.	0.	0.
(11) THOMAS W. DENT, JR.	1.00	Х						0.	0.	0
BOARD MEMBER (12) LESA EVANS	1.00	Δ						0.	0.	0.
BOARD MEMBER	1.00	Х						0.	0.	0.
(13) DANIEL J. GISSER	1.00							0.	0.	•
BOARD MEMBER	1.00	Х						0.	0.	0.
(14) MONICA BANKS HINES	1.00									
BOARD MEMBER		х						0.	0.	0.
(15) STEPHANIE E. NIEHAUS	1.00									
BOARD MEMBER		Х						0.	0.	0.
(16) ELAINE SCHULTE	1.00									
BOARD MEMBER		Х						0.	0.	0.
(17) CLAIRE SHANDS-WAAG	1.00									
BOARD MEMBER		Х						0.	0.	0.

232007 12-10-12 Form **990** (2012)

(A) Name and title N	Part VII Section A. Officers, Directors, Tru		ploy	ees			ighe	st C						
Note Dec Note Dec Note Dec Note Dec	(A)	(B)					_		(D)	(E)		1	(F)	
Weak Other Description	Name and title	_		POSITION do not check more than one										
Compensation Com										•		aı		
Note Prince Pri								É				oor		
(18) INCOLE K, WILSON (19) & X			direct				_						•	
(18) INCOLE K, WILSON (19) & X		related	e or c	stee			satec		_	(** 27 1000 14110	,,			
(18) INCOLE K, WILSON (19) & X		organizations	truste	al trus		yee	mper		(** = /* *******************************				-	
(18) INCOLE K, WILSON (19) & X		below	idual	tution	-e	oldm	est co oyee	Je.				org	janizat	ions
(18) NICOLE R, WILSON DORAD MEMBER X 0		,	Indiv	Instii	Offic	Key e	High emp	Form				<u> </u>		
19) BETSIEN MORRES EXECUTIVE DIRECTOR (20) STEPARIE CORLEW (OCT-MAY) 40.00 X 35,027. 0. 7,774. (21) STEPARIE CORLEW (OCT-MAY) FORMER DIRECTOR OF FINANCE & ADMIN 10	(18) NICOLE K. WILSON	1.00]									ĺ		
X 90,789. 0. 7,907.			Х						0.		0.	<u> </u>		0.
Total (add lines 1b and 1c) Tota		40.00	1		l							ĺ		
Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization of the calendar year ending with or within the organization of services X X X X X X X X X		40.00		<u> </u>	Х				90,789.		0.	<u> </u>	7,9	07.
The Sub-total of Triance is operations 158,465 0 16,239		40.00			l <u></u>				25 205		_			
The Sub-total To Sub-total To Total from continuation sheets to Part VIII, Section A Total fadd lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization of the calendar year ending with or within the organization of services Total number of independent contractors Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual To any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual To complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation from the organization of the calendar year ending with or within the organization is tax year. (A) None Total number of independent contractors (including but not limited to those listed above) who received more than \$20,000 of compensation from the organization of services Total number of independent contractors (including but not limited to those listed above) who received more than \$20,000 of compensation from the organization of individual for services of the organization of services of the organization of the calendar year ending with or within the organization of services of the organization of the calendar year ending with or within the organization of services of the organization of the calendar year ending with or within the organization of services organization or individual for services or		40.00			X				35,027.		0.	<u> </u>	7,7	/4.
1b Sub-total		40.00	1		l				20.640			1	_	
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than	DIRECTOR OF FINANCE & OPERATIONS			<u> </u>	X			<u> </u>	32,649.		0.	<u> </u>	5	58.
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than			1											
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than				<u> </u>			_					<u> </u>		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than												ĺ		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than												<u> </u>		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than			1											
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than		ļ		<u> </u>								<u> </u>		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than												1		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than				<u> </u>			<u> </u>					<u> </u>		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than												ĺ		
c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than							L		150 465			<u></u>		
d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization compensation from the organization from the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than												┷	.6,∠	
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Yes No												<u> </u>		
compensation from the organization Yes No							<u> </u>		-				.6,∠	39.
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a; **If **If**es,** complete Schedule J for such individual** 4 For any individual listed on line 1a, it he sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If **If**Yes,** complete Schedule J for such individual** 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If **If**Yes,** complete Schedule J for such person** Section B. Independent Contractors** 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than		not limited to th	nose	liste	ed al	bov	e) wl	ho r	eceived more than \$100	0,000 of reportab	le			0
Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation 1 None and business address None 2 Total number of independent contractors (including but not limited to those listed above) who received more than	compensation from the organization												Tvac	
line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation 1 Obscription of services Compensation 1 Obscription of services 1 Obscription of services (C) Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than											ı		res	NO
For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than				e, ke	ey er	nplo	oyee	, or	highest compensated e	mployee on			4	- V
and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Bescription of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than	•											3		├ ^
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than		•							•	•			4	- V
rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation None and business address None Description of services 2 Total number of independent contractors (including but not limited to those listed above) who received more than												4		├ ^
Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than	• •					•			· ·			-		- v
1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation Compensation Total number of independent contractors (including but not limited to those listed above) who received more than	-	npiete Scriedui	e J i	or s	ucn	pers	son					5	—	<u> </u>
the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation Compensation Compensation Total number of independent contractors (including but not limited to those listed above) who received more than	<u> </u>		-l							\$100,000 of our		-4!	.	
(A) Name and business address NONE Description of services Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than		•									npens	ation	trom	
Name and business address NONE Description of services Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than		the calendar y	ear	enai	ng v	vitri	or w	/ILMI		year.			<u></u>	
2 Total number of independent contractors (including but not limited to those listed above) who received more than		s address	N	זאר	7.				. ,	ervices	C			on
^ · · · · · · · · · · · · · · · · · · ·				<u> </u>				\dashv						
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·								_						
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·								\dashv						
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·								\dashv						
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·														
^ · · · · · · · · · · · · · · · · · · ·	2 Total number of independent contractors	(includina hut r	not li	mite	d to	tho	se li	ster	d above) who received n	nore than				
	•	·	- 3.				^	-	,	-				

Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII (**D**)
Revenue excluded from tax under sections 512, 513, or 514 (B) Related or Unrelated Total revenue exempt function business revenue revenue 34,607. Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 15,655. **b** Membership dues 16,764. c Fundraising events d Related organizations 1d 416,473. e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above 520,364 23,760. g Noncash contributions included in lines 1a-1f: \$ ▶ 1,003,863. h Total. Add lines 1a-1f. **Business Code** 2 a PROG SERVICE REVENUE 900099 49,772. 49,772. Program Service f All other program service revenue 49,772. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 22,093. 22,093. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) ... (i) Securities 7 a Gross amount from sales of (ii) Other 96,671. 100. assets other than inventory b Less: cost or other basis 75,339. 0. and sales expenses 21,332. 100 c Gain or (loss) 21,432. 21,432. d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$16,764. ofcontributions reported on line 1c). See Part IV, line 18 a 112,559 **b** Less: direct expenses _______**b** 98,954. 98,954. **c** Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 1,006. and allowances 0. **b** Less: cost of goods sold 1,006. 1,006. c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a MISCELLANEOUS 900099 2,202. 2,202. b d All other revenue 2,202. e Total. Add lines 11a-11d 1,199,322. 52,980. 142,479.

Total revenue. See instructions.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response to any question in this Part IX (**D**)
Fundraising (À) (B) Do not include amounts reported on lines 6b. Management and general expenses Total expenses Program service 7b, 8b, 9b, and 10b of Part VIII. expenses expenses Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in the United States. See Part IV, line 22 3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees 158,465. 105,166. 45,128. 8,171. Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 567,736. 463,177. 21,711. 82,848. Other salaries and wages Pension plan accruals and contributions (include 24,795. 2,054. 20,292. 2,449. section 401(k) and 403(b) employer contributions) 80,765. 66,098. 6,690. 7,977. Other employee benefits 9 54,667. 42,806. 5,068. 6,793. Payroll taxes 10 Fees for services (non-employees): 11 a Management b Legal 24,102. 20,848. 1,446. 1,808. Accounting С 38,215. 32,702. 5,513. Lobbying Professional fundraising services, See Part IV, line 17 3,745. 3,745. Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 27,484. 25,701. 1,783. column (A) amount, list line 11g expenses on Sch O.) 12 Advertising and promotion 12,468. 163,717. 149,080. 2,169. 13 Office expenses 10,158. 8,787. 609. Information technology 762. 14 15 Royalties 48,173. 38,113. 4,647. 5,413. 16 Occupancy 7,823. 7,124. 379. 320. 17 Travel Payments of travel or entertainment expenses 18 for any federal, state, or local public officials 25,269. 23,283. 552. 1,434. Conferences, conventions, and meetings 19 20 Payments to affiliates 21 2,807. Depreciation, depletion, and amortization 2,206. 265. 336. 22 5,486. 4,341. 525. 620. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 12,463. 10,660. 570. 1,233. OTHER EXPENSES 1,333. DUES & SUBSCRIPTIONS 4,541. 2,872. 336. b С d All other expenses е 1,260,411. 1,023,256. 101,922. 135,233. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2012)
Part X Balance Sheet

Pai	rt X	Balance Sheet					
		Check if Schedule O contains a response to any	/ questic	on in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			200.	1	200.
	2	Savings and temporary cash investments			569,466.	2	499,949.
	3	Pledges and grants receivable, net			440,110.	3	397,051.
	4	Accounts receivable, net			150.	4	1,682.
	5	Loans and other receivables from current and for					
		trustees, key employees, and highest compensation	ated em	ployees. Complete			
		Part II of Schedule L		5			
	6	Loans and other receivables from other disquali					
		section 4958(f)(1)), persons described in section					
		employers and sponsoring organizations of sect					
		employees' beneficiary organizations (see instr).	ete Part II of Sch L		6		
Assets	7	Notes and loans receivable, net				7	
Ass	8	Inventories for sale or use			8		
1	9				16,165.	9	21,342.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	156,813.			
	b	Less: accumulated depreciation	10b	143,977.	15,675. 946,790.	10c	12,836.
	11	Investments - publicly traded securities		946,790.	11	12,836. 1,056,797.	
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11	12,201.	15	13,767.		
	16	Total assets. Add lines 1 through 15 (must equ	2,000,757.	16	2,003,624.		
	17	Accounts payable and accrued expenses	72,616.	17	69,402.		
	18	Grants payable			18		
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
es S	21	Escrow or custodial account liability. Complete	Part IV o	of Schedule D		21	
Liabilities	22	Loans and other payables to current and former					
iab		key employees, highest compensated employee	es, and	disqualified persons.			
_		Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela	ated thir	d parties		23	
	24	Unsecured notes and loans payable to unrelate	d third p	parties		24	
	25	Other liabilities (including federal income tax, pa	-				
		parties, and other liabilities not included on lines	3 17-24).	Complete Part X of			
		Schedule D			FO 616	25	60 400
	26	Total liabilities. Add lines 17 through 25			72,616.	26	69,402.
		Organizations that follow SFAS 117 (ASC 958		k here ▶ 🔼 and 📗			
ses		complete lines 27 through 29, and lines 33 an			625 040		605 105
anc	27	Unrestricted net assets			637,840.	27	627,187.
Bal	28	Temporarily restricted net assets			493,971.	28	516,966.
pu	29				796,330.	29	790,069.
Ţ		Organizations that do not follow SFAS 117 (A	SC 958), check here ▶∟□			
S O		and complete lines 30 through 34.		1			
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in			1 000 141	32	1 024 000
_	33	Total net assets or fund balances			1,928,141.	33	1,934,222.
	34	Total liabilities and net assets/fund balances			2,000,757.	34	2,003,624.

Pa	rt XI Reconciliation of Net Assets				_
	Check if Schedule O contains a response to any question in this Part XI				
1 2 3 4 5 6 7 8 9	Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) Net unrealized gains (losses) on investments Donated services and use of facilities Investment expenses Prior period adjustments Other changes in net assets or fund balances (explain in Schedule O) Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,	1 2 3 4 5 6 7 8 9	1,19 1,26 -6 1,92	9,3 0,4 1,0	11. 89. 41.
10	column (B))	10	1,93	4.2	22.
Pa	rt XII Financial Statements and Reporting	1 10 1	,		
	Check if Schedule O contains a response to any question in this Part XII				
1 2a	Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed separate basis, consolidated basis, or both:		2a	Yes	X
	Separate basis Consolidated basis Both consolidated and separate basis Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant?	te basis, ne audit,		X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si Act and OMB Circular A-133? If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits as set forth in the Si Act and OMB Circular A-133?	edule O. ngle Audit	3a		X
	or guidite, ovnigin why in Schodulo () and describe any etone taken to undergo such guidite		1 7h		

Form **990** (2012)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

ADOPTION NETWORK CLEVELAND Employer identification number 34-1603766

Part I	Reason	for Public Char	rity Status (All organiz	ations mu	st complet	te this par	t.) See inst	tructions.					
he orga	nization is not a	a private foundation	because it is: (For lines 1	1 through	11, check	only one b	ox.)						
1 🗀	A church, co	A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).											
2	A school des	school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)											
з 🗌	A hospital or	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).											
4	A medical res	search organization	operated in conjunction	with a hos	pital desc	ribed in se	ction 170	(b)(1)(A)(ii	i i). Enter t	the hosp	ital's	nam	e,
	city, and stat	e:											
5	An organizat	ion operated for the	benefit of a college or ur	niversity ov	wned or op	perated by	a governi	mental un	it describ	ed in			
	section 170	ection 170(b)(1)(A)(iv). (Complete Part II.)											
6	A federal, sta	ite, or local governm	ent or governmental uni	t described	d in sectio	n 170(b)(I)(A)(v).						
7 X	An organizati	ion that normally red	ceives a substantial part	of its supp	ort from a	governme	ental unit c	or from the	general	public d	escril	oed ir	า
	_	b)(1)(A)(vi). (Comple	•			J			Ü				
8			section 170(b)(1)(A)(vi).	(Complete	Part II.)								
9			ceives: (1) more than 33 1			rom contri	butions, m	nembershi	p fees, a	nd aross	rece	eints f	from
			nctions - subject to certa										
			axable income (less sect										
		509(a)(2). (Complete	•		,			, 9-				,	
10			perated exclusively to te	st for publi	ic safetv. S	See sectio	n 509(a)(4	4).					
11 🗆			perated exclusively for th						v out the	purpose	es of	one o	or
	ŭ	•	ations described in secti		•				•				
	-		organization and comple		•		,	,	, ,				
	а П Туре	· · · · · · · · · · · · · · · · · · ·		ype III - Fui	•		c	gyT 🔲 t	e III - Nor	n-functio	nallv	intea	rated
е 🗌			at the organization is not		•	•		,,			-	_	
			han one or more publicly:										
f			tten determination from t						- ()(-)			-/(-/-	
-		rganization, check tl											
g		-	organization accepted ar										
9			lirectly controls, either al							_	Γ,	Yes	No
	_		n described in (i) above?										
			person described in (i) o										
h			about the supported or							[1.3	,		
	1 100100 1110 1	onowing intermation	about the supported of	garnzanorn	(0).								
(i) Nam	e of supported	/ii\ EIN	(iii) Type of organization	(iv) Is the o	rganization	(v) Did you	ı notify the	(vi) ls	s the	(vii) Amo	unt o	f mon	otory
	ganization	(ii) EIN	(described on lines 1-9	in col. (i) lis		organizat		organizatio	on in col.		suppc		iciai y
01 (gamzation		`above or IRC section	governing	document?	(i) of you	support?	(i) organiz U.S	5.?		Juppe	,,,,	
			(see instructions))	Yes	No	Yes	No	Yes	No				

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	Section A. Public Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received. (Do not							
	include any "unusual grants.")	1,876,988.	1,554,257.	1,115,695.	1,029,768.	1,014,154.	6,590,862.	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities							
	furnished by a governmental unit to							
	the organization without charge							
4	Total. Add lines 1 through 3	1,876,988.	1,554,257.	1,115,695.	1,029,768.	1,014,154.	6,590,862.	
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							
	on line 1 that exceeds 2% of the							
	amount shown on line 11,							
	column (f)							
	Public support. Subtract line 5 from line 4.						6,590,862.	
Sec	ction B. Total Support							
	ndar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total	
7	Amounts from line 4	1,876,988.	1,554,257.	1,115,695.	1,029,768.	1,014,154.	6,590,862.	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties							
	and income from similar sources	15,968.	15,256.	11,525.	26,386.	22,093.	91,228.	
9	Net income from unrelated business							
	activities, whether or not the							
	business is regularly carried on							
10	Other income. Do not include gain							
	or loss from the sale of capital							
	assets (Explain in Part IV.)	81,136.	12,670.	30,972.	50,682.	115,767.		
11	Total support. Add lines 7 through 10						6,973,317.	
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	254,289.	
13	First five years. If the Form 990 is for	the organization's	first, second, third	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)		
<u> </u>	organization, check this box and stop						>	
	ction C. Computation of Publ		<u>~</u>				04 52	
	Public support percentage for 2012 (I					14	94.52 % 96.11 %	
	Public support percentage from 2011					15		
16a	33 1/3% support test - 2012. If the c							
	stop here. The organization qualifies							
D	33 1/3% support test - 2011. If the condition have						IIS DOX	
170	and stop here. The organization qual							
17a	10% -facts-and-circumstances tes							
	and if the organization meets the "fac			-	•	•		
L	meets the "facts-and-circumstances"							
D	10% -facts-and-circumstances test							
	more, and if the organization meets the						·	
10	organization meets the "facts-and-circ						.	
<u> 18</u>	8 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions							

Schedule A (Form 990 or 990-EZ) 2012 Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

Section A. Public Support	low, please com	piete Fart II.)				
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and	(4) 2000	(5) 2555	(0, 20.0	(4,7 = 0 + 1	(0, = 0	(1)
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the						
organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
b Amounts included on lines 2 and 3 received						
from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.) Section B. Total Support						
Calendar year (or fiscal year beginning in)	(-) 0000	(I-) 0000	(-) 0010	(-1) 0044	(-) 0040	(6) T-+-1
· · · · · · · · · · · · · · · · · · ·	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on						
securities loans, rents, royalties						
and income from similar sources						
b Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business						
activities not included in line 10b,						
whether or not the business is regularly carried on						
12 Other income. Do not include gain		1	1	1		
or loss from the sale of capital						
assets (Explain in Part IV.)		1	 	 	1	
	the organization?	e first seemed this	rd fourth or fifth t	27 1/025 00 0 00=	ion 501(a)(2) area=:-	zation
14 First five years. If the Form 990 is for the shock this box and step here	-					
check this box and stop here Section C. Computation of Public						<u> </u>
			I (f)		T ₄ E T	
15 Public support percentage for 2012 (lir						9/
16 Public support percentage from 2011 Section D. Computation of Investigation					16	9/
Section D. Computation of Inves					T.= I	
17 Investment income percentage for 201						9/
18 Investment income percentage from 20					18	9
19a 33 1/3% support tests - 2012. If the o						17 is not
more than 33 1/3%, check this box and						▶□
b 33 1/3% support tests - 2011. If the c	organization did r	not check a box or	n line 14 or line 19a	a, and line 16 is n	nore than 33 1/3%,	and
line 18 is not more than 33 1/3%, chec	k this box and s	top here. The org	anization qualifies	as a publicly sup	ported organization	> <u></u>
20 Private foundation. If the organization	did not check a	box on line 14, 19	a, or 19b, check t	his box and see i	nstructions	

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

Employer identification number

2012

ADOPTION NETWORK CLEVELAND 34-1603766 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF),

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

ADOPTION NETWORK CLEVELAND

Employer identification number $34-160\,3766$

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	onal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution	
1		Person X Payroll Noncash (Complete Part II if there is a noncash contribution	•
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution	
2		Person X Payroll Noncash (Complete Part II if there is a noncash contribution	
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution	
3		Person X Payroll Noncash (Complete Part II if there is a noncash contribution	
(a)	(b)	(c) (d)	
No. 4	Name, address, and ZIP + 4	Total contributions Type of contribution Person Payroll Noncash (Complete Part II if there is a noncash contribution)	è
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution	
5		Person X Payroll Noncash (Complete Part II if there is a noncash contribution	
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution	
		Person Payroll Noncash (Complete Part II if there is a noncash contribution	•

Schedule B (Form 990, 990-EZ, or 990-PF) (2012) Name of organization Employer identification number

ADOPTION NETWORK CLEVELAND

34-1603766

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - - - - - -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - - - - - - -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2012) Name of organization Employer identification number

OPTIO	NETWORK CLEVELAND Exclusively religious, charitable, etc., indivivear. Complete columns (a) through (e) and the	dual contributions to section 501(c) e following line entry. For organizatio	34-1603766 (7), (8), or (10) organizations that total more than \$1,000 for the year. (Enter this information once.) \$\\$ \\$ \\$			
	the total of exclusively religious, charitable, etc. Use duplicate copies of Part III if additiona	., contributions of \$1,000 or less for	the year. (Enter this information once.)			
No. om art I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
- - -		(e) Transfer of gift	<u> </u>			
 - -	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee			
No. om rt I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	Transferee's name, address, an	(e) Transfer of gift	t Relationship of transferor to transferee			
No. m	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
_ _		<u> </u>				
 - -	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee			
No. m rt I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
-		(e) Transfer of gift	t			
	Transferee's name, address, an	d ZIP + 4	Relationship of transferor to transferee			

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

• ;	<u>Section 501(c)(4), (5), or (6) organiza</u>	tions: Complete Part III.			
Nan	ne of organization			E	mployer identification number
		N NETWORK CLEVEL			34-1603766
Pa	art I-A Complete if the org	ganization is exempt unde	er section 501(c)	or is a section 52	7 organization.
3	Provide a description of the organize Political expenditures Volunteer hours				\$
		ganization is exempt unde		-	
1	Enter the amount of any excise tax	incurred by the organization und	er section 4955		\$
2	Enter the amount of any excise tax	incurred by organization manage	ers under section 4955		* \$
	If the organization incurred a section				
	Was a correction made?				Yes No
	o If "Yes," describe in Part IV. art I-C Complete if the org	ranization is evernt unde	er section 501(c)	except section 5	01(a)(3)
1	Enter the amount directly expended Enter the amount of the filing organ exempt function activities	d by the filing organization for securization's funds contributed to other	etion 527 exempt functioner organizations for se	ion activities	> \$
3	Total exempt function expenditures				
	line 17b Did the filing organization file Form	4400 BOL fauthio waar		······································	Yes No
	Enter the names, addresses and er made payments. For each organiza contributions received that were pr political action committee (PAC). If	nployer identification number (EIN tion listed, enter the amount paid omptly and directly delivered to a	N) of all section 527 pol I from the filing organiza I separate political orga	litical organizations to v ation's funds. Also ent anization, such as a sep	which the filing organization er the amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid fro filing organization' funds. If none, enter	s contributions received and

Part II-A Complete if the org		mpt under sectio	n 501(c)(3) and fil	ed Form 5768	
A Check 🕨 🔲 if the filing organiza	tion belongs to an affi	liated group (and list in	Part IV each affiliated	group member's nam	e, address, EIN,
expenses, and sha	re of excess lobbying	expenditures).			
B Check ▶ ☐ if the filing organiza	tion checked box A a	nd "limited control" pro	visions apply.		
	ts on Lobbying Expe ditures" means amou	nditures unts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	uence public opinion (grass roots lobbying)			
b Total lobbying expenditures to infl	uence a legislative boo	dy (direct lobbying)		38,215.	
c Total lobbying expenditures (add I	ines 1a and 1b)			38,215.	
d Other exempt purpose expenditure	es			1,222,196.	
e Total exempt purpose expenditure	es (add lines 1c and 1d	d)		1,260,411.	
f Lobbying nontaxable amount. Enter	er the amount from th	e following table in bot	h columns.	201,041.	
If the amount on line 1e, column (a) o	or (b) is: The lob	bying nontaxable am	ount is:		
Not over \$500,000	20% of	the amount on line 1e.			
Over \$500,000 but not over \$1,00	0,000 \$100,00	00 plus 15% of the exc	ess over \$500,000.		
Over \$1,000,000 but not over \$1,5	500,000 \$175,00	00 plus 10% of the exc	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17	,000,000 \$225,00	00 plus 5% of the exce	ss over \$1,500,000.		
Over \$17,000,000	\$1,000,	000.			
_					
g Grassroots nontaxable amount (er	50,260.				
h Subtract line 1g from line 1a. If zer	o or less, enter -0-			0.	
i Subtract line 1f from line 1c. If zero	o or less, enter -0			0.	
j If there is an amount other than ze	ro on either line 1h or	line 1i, did the organiza	ation file Form 4720	_	<u></u>
reporting section 4911 tax for this	year?				Yes No
, ,	ations that made a s	eraging Period Under section 501(h) election e instructions for line	n do not have to comp		
	Lobbying Expe	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a Lobbying nontaxable amount	228,387.	190,806.	188,462.	201,041.	808,696.
b Lobbying ceiling amount (150% of line 2a, column(e))					1,213,044.
c Total lobbying expenditures	62,696.	31,592.	4,990.	38,215.	137,493.
d Grassroots nontaxable amount	57,097.	47,702.	47,116.	50,260.	202,175.
e Grassroots ceiling amount (150% of line 2d, column (e))					303,263.
	1	1	1		

Schedule C (Form 990 or 990-EZ) 2012

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2012 ADOPTION NETWORK CLEVELAND 34-160376 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a		(h	<u>, </u>
For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.			·)	(b)	
OI III	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
С					
	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g					
h i	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities?				
j	Total. Add lines 1c through 1i				
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Pa	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(4)	on 501(c)	(5), or se	ection	
	501(c)(6).			Yes	No
4	Were substantially all (90% or more) dues received nondeductible by members?		1	103	140
1 2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3	Did the organization make only in house lobbying expenditures of \$2,000 of less? Did the organization agree to carry over lobbying and political expenditures from the prior year?				
	rt III-B Complete if the organization is exempt under section 501(c)(4), section			ection	
-	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered				ne 3, is
	answered "Yes."				
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)	cal			
	expenses for which the section 527(f) tax was paid).				
	Current year				
	Carryover from last year				
_	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the amount on line 3, what portion of the exceeds the exceeds the amount on line 3, what portion of the exceeds the				
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p				
_	expenditure next year? Taxable amount of lobbying and political expenditures (see instructions)		5		
5 Pai	rt IV Supplemental Information		3		
	uplete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-B, line 4; Part I-B, line 4; Part I-C, line 5; Part I-C	ort II-Δ (offilia	ated aroun	liet\· Part II.	
	Part II-B, line 1. Also, complete this part for any additional information.	art II-A (allille	ateu group	iisi, rait ii	A, III 16 2,
anu	r art ind, line 1. Also, complete this part for any additional information.				

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

2012
Open to Public Inspection

Name of the organization

ADOPTION NETWORK CLEVELAND

Employer identification number 34-1603766

Pai	t I Organizations Maintaining Donor Advised	Funds or Other Similar Funds o	r Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6		•
	, ,	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wri	ting that the assets held in donor advised	funds
	are the organization's property, subject to the organization's ex	_	
6	Did the organization inform all grantees, donors, and donor adv		
	for charitable purposes and not for the benefit of the donor or c		
Pai			
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (e.g., recreation or edu		ically important land area
	Protection of natural habitat	Preservation of a certified	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form of	a conservation easement on the last
	day of the tax year.		
	,		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			
С	Number of conservation easements on a certified historic structure.		
d	Number of conservation easements included in (c) acquired after		
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, relea		
	year >		
4	Number of states where property subject to conservation easer	ment is located >	
5	Does the organization have a written policy regarding the period	dic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it he	olds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, an	d enforcing conservation easements durir	ng the year 🕨
7	Amount of expenses incurred in monitoring, inspecting, and en	forcing conservation easements during the	e year ▶ \$
8	Does each conservation easement reported on line 2(d) above a	satisfy the requirements of section 170(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation	easements in its revenue and expense sta	atement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	n's financial statements that describes the	organization's accounting for
	conservation easements.		
Pai	t III Organizations Maintaining Collections of A		er Similar Assets.
	Complete if the organization answered "Yes" to Form 99		
1a	If the organization elected, as permitted under SFAS 116 (ASC $$	· · · · · · · · · · · · · · · · · · ·	
	historical treasures, or other similar assets held for public exhib		e of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describe	s these items.	
b	If the organization elected, as permitted under SFAS 116 (ASC		
	treasures, or other similar assets held for public exhibition, educ	cation, or research in furtherance of public	service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		> \$
			• \$
2	If the organization received or held works of art, historical treasures	_	ain, provide
	the following amounts required to be reported under SFAS 116		
а	Revenues included in Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		> \$

		N NEIWORK			Othor			10/2006		ıge ∠
			•							
3	Using the organization's acquisition, accession	on, and other record	s, check any of the	following that a	are a sigr	nificant u	ise of its	collection	ıtem	S
	(check all that apply):		<u> </u>							
а	Public exhibition	d		hange program	าร					
b	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's co	•	•	· ·	•		se in Par	t XIII.		
5	During the year, did the organization solicit of				similar a	ssets		7		1
_	to be sold to raise funds rather than to be ma							Yes		No
Par	t IV Escrow and Custodial Arrang		ete if the organization	n answered "Y	es" to Fo	rm 990,	Part IV, I	line 9, or		
	reported an amount on Form 990, Par									
1a	Is the organization an agent, trustee, custodi		•					7		1
	on Form 990, Part X?						L	Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing table:							
						\vdash		Amount		
	Beginning balance					1c				
d	Additions during the year					1d				
е	Distributions during the year					1e				
f	Ending balance					1f				
	Did the organization include an amount on Fo						L	Yes		No
	If "Yes," explain the arrangement in Part XIII.									
Par	t V Endowment Funds. Complete if									
		(a) Current year	(b) Prior year	(c) Two years			ars back	· · ·		
1a	Beginning of year balance	955,074.	806,698.	874,			35,801.		441,	
b	Contributions	4,291.	6,713.	· ·	711.		15,471.		119,	
С	Net investment earnings, gains, and losses	108,153.	144,972.	-26,	669.		13,349.		29,	619.
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs	6,261.	3,309.	43,	965.				5,	003.
f	Administrative expenses									
g	End of year balance	1,061,257.	955,074.	806,	698.	87	74,621.		585,	801.
2	Provide the estimated percentage of the curr	ent year end balanc	e (line 1g, column (a	a)) held as:						
а	Board designated or quasi-endowment		_%							
b	Permanent endowment ▶98.00	%								
С	Temporarily restricted endowment	<u>2.0</u> 0 %								
	The percentages in lines 2a, 2b, and 2c should	ıld equal 100%.								
За	Are there endowment funds not in the posse	ssion of the organiza	ation that are held a	nd administere	ed for the	organiza	ation	_		
	by:								Yes	No
	(i) unrelated organizations							3a(i)	Х	
	(ii) related organizations							3a(ii)		X
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	n Schedule R?					3b		
4	Describe in Part XIII the intended uses of the									
Par	t VI Land, Buildings, and Equipm	ent. See Form 990	, Part X, line 10.							
	Description of property	(a) Cost or of			(c) Acc	umulate	d	(d) Book	value)
		basis (investr	nent) basis ((other)	depre	eciation				
1a	Land									
b	Buildings									
С	Leasehold improvements		2	1,669.	1	7,33	19.	4	1,33	<u> 30.</u>
d	Equipment									
е	Other			5,144.	12	26,63	88.		3,50	
otal	Add lines 1a through 1e (Column (d) must e	gual Form 990 Part	X column (R) line 1	O(c))				17	2 , 83	36.

Schedule D (Form 990) 2012

(a) Description of security or category (including name of security)	(b) Book value		/aluation: Cost or en	d-of-year market value
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(1)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶				
Part VIII Investments - Program Related. Se	e Form 990, Part X, li	ne 13.		
(a) Description of investment type	(b) Book value		/aluation: Cost or en	d-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, line	15.			
	Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, col. (B) line	15.)		>	
Part X Other Liabilities. See Form 990, Part X, li	ne 25.			
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
Total. (Column (b) must equal Form 990, Part X, col. (B) line	25.)			
2 FIN 48 (ASC 740) Footpote In Part XIII provide the text		e organization's financia	al statements that re-	ports the organization's

Par	t XI Reconciliation of Revenue per Audited Financial Statements	With Revenue per R	eturr	1
1	Total revenue, gains, and other support per audited financial statements	-	1	1,266,492.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains on investments	$_{2a}$ 67,170.		
b		2b		
С		2c		
d		2d		
е	Add lines 2a through 2d		2e	67,170.
3	Subtract line 2e from line 1	•	3	1,199,322.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	la		
b	Other (Describe in Part XIII.)	1b		
С	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	1,199,322.
Pai	t XII Reconciliation of Expenses per Audited Financial Statement	s With Expenses per	Retu	rn
1	Total expenses and losses per audited financial statements		1	1,260,411.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
а	Donated services and use of facilities 2	2a		
b	Prior year adjustments 2	2b		
С		2c		
d		2d		
е	Add lines 2a through 2d		2e	0.
3	Subtract line 2e from line 1		3	1,260,411.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	ła l		
b	Other (Describe in Part XIII.)	4b		
С	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	1,260,411.
Pai	t XIII Supplemental Information			
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, line	es 1a and 4; Part IV, lines 1b	and 2	2b; Part V, line 4; Part
	e 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to prov			
PAI	RT V, LINE 4: THE PURPOSE OF THE ENDOWMENT FU	UND IS TO SUPP	ORT	THE
<u>ADC</u>	PT CUYAHOGA'S KIDS INITIATIVE AND FOR THE CE	REATION AND SU	STAI	NENCE OF
OTI	IER INNOVATIVE PROGRAMS.			
PAI	RT X, LINE 2: THE NETWORK ACCOUNTS FOR INCOME	E TAXES IN ACC	ORD	ANCE
WI.	H GAAP, WHICH REQUIRES RECOGNITION OF AND D	ISCLOSURES REL	ATE)	D TO
TT37/	THE STATE OF THE S	WEADA BADED OF		EMPER 20
ONC	CERTAIN TAX POSITIONS. AS OF AND DURING THE	YEARS ENDED S	ELL.	EMBER 30,

2013 AND 2012, THE NETWORK DID NOT HAVE A LIABILITY FOR UNRECOGNIZED TAX

Schedule D (Form 990) 2012

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

2012

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Open To Public Inspection

OMB No. 1545-0047

Name of the organization

Employer identification number

ADOPTION NETWORK CLEVELAND					34-1603	766	
Part I Fundraising Activities required to complete this pa	Complete if the organization answert.	ered "Y	es" to	Form 990, Part IV, I	ine 17. Form 990-EZ	filers are not	
 1 Indicate whether the organization rai a Mail solicitations b Internet and email solicitation c Phone solicitations d In-person solicitations 2 a Did the organization have a written key employees listed in Form 990, F b If "Yes," list the ten highest paid incompensated at least \$5,000 by the 	e Solicitar f Solicitar g Special or oral agreement with any individual Part VII) or entity in connection with publiciduals or entities (fundraisers) purs	tion of tion of fundra (incluerofess	non-g gover aising ding o	overnment grants nment grants events fficers, directors, tru fundraising services?	stees or Yes		
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization	
		Yes	No				
Total			. ▶				
3 List all states in which the organization or licensing.	on is registered or licensed to solicit	contrib	outions	s or has been notifie	d it is exempt from re	egistration	

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

				,		J
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
			BENEFIT	BOWLING	1	(add col. (a) through
_			(event type)	(event type)	(total number)	col. (c))
une			, ,,	, J. 7	,	
Revenue	1	Gross receipts	50,499.	8,854.	69,970.	129,323.
ш			12 724	2 020		16 864
	2	Less: Contributions	13,734.	3,030.		16,764.
	3	Gross income (line 1 minus line 2)	36,765.	5,824.	69,970.	112,559.
	Ť	Greece intectine (inter 1 minute into 2)		7,0221	00 / 0 1 0 1	
	4	Cash prizes				
			600			600
Ω	5	Noncash prizes	600.			600.
Direct Expenses	6	Rent/facility costs				
Ξxbε	Ü	Tionic racinity costs				
ect	7	Food and beverages				
Ę						
	8	Entertainment		692.		13,005.
	9	Other direct expenses				
		Net income summary. Combine line 3, colum				(13,605) 98,954.
Pa	rt I	II Gaming. Complete if the organization	answered "Yes" to Form	990, Part IV, line 19, or r	eported more than	
		\$15,000 on Form 990-EZ, line 6a.	1	I		
ne			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c)
Revenue				Singerprogressive Singe		coi. (a) through coi. (c)
Ä	1	Gross revenue				
es	2	Cash prizes				
Direct Expenses						
Exp	3	Noncash prizes				
rect	4	Rent/facility costs				
Ö						
	5	Other direct expenses				
			Yes %	Yes %	Yes %	
	6	Volunteer labor	└── No	∟ No	└── No	
	7	Direct expense summary. Add lines 2 through	h 5 in column (d)		•	(
						,
	8	Net gaming income summary. Combine line	1, column d, and line 7		>	
_	_					
		ter the state(s) in which the organization opera	- · ·	statos?		Yes No
 a Is the organization licensed to operate gaming activities in each of these states? b If "No," explain: 						res No
-						
10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No						
b	If "	Yes," explain:				
	_					

Sch	nedule G (Form 990 or 990-EZ) 2012 ADOPTION NETWORK CLEVELAND 34-1	603	766	Page 3			
	Does the organization operate gaming activities with nonmembers?		Yes	☐ No			
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed						
	to administer charitable gaming?		Yes	└─ No			
	Indicate the percentage of gaming activity operated in:			0.4			
	a The organization's facility	13a 13b		<u>%</u>			
	o An outside facility Enter the name and address of the person who prepares the organization's gaming/special events books and records:	ISB					
•	The the hame and address of the person who propares the organization organization organization of garming special events become and records.						
	Name ▶						
	Address						
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	□ No			
k	of remaining representation of gaming revenue received by the organization > \$ and the amount						
	of gaming revenue retained by the third party \$ If "Yes," enter name and address of the third party:						
	The first hame and address of the third party.						
	Name						
	Address >						
16	Gaming manager information:						
	Name ▶						
	Gaming manager compensation > \$						
	Description of services provided						
	☐ Director/officer ☐ Employee ☐ Independent contractor						
4-							
	Mandatory distributions: a Is the organization required under state law to make charitable distributions from the gaming proceeds to						
•	retain the state gaming license? Yes N						
k	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the						
	organization's own exempt activities during the tax year ▶ \$						
Pa	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii)	•	•				
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	ı (see	instruc	tions).			

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization

ADOPTION NETWORK CLEVELAND

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

Employer identification number 34-1603766

FOSTER CARE, AND WE PROVIDE A SOURCE OF HEALING FOR THOSE IN NEED. FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PERSONAL EMPOWERMENT. THIS INCLUDES BUT IS NOT LIMITED TO: ADOPTEES, BIRTHPARENTS, ADOPTIVE AND PROSPECTIVE ADOPTIVE PARENTS, YOUTH IN FOSTER CARE, FOSTER PARENTS AND SIBLINGS. 2. PROVIDING OPPORTUNITIES FOR PEER SUPPORT AND EDUCATION FOR THOSE TOUCHED BY ADOPTION AND FOSTER CARE AND THE PROFESSIONALS WHO SERVE THEM. 3. DEVELOPING AND ADVOCATING FOR BEST PRACTICES IN ADOPTION PRACTICE, POLICY AND LAW. 4. CREATING AND IMPLEMENTING HIGH QUALITY PROGRAMS AND SERVICES BASED ON BEST PRACTICES IN THE FIELD. 5. CONVENING AND LEADING PUBLIC-PRIVATE PARTNERSHIPS; PROMOTING PROGRESSIVE SYSTEM CHANGE. 6. PROMOTING PUBLIC AWARENESS AND SOCIAL CHANGE REGARDING ADOPTION AND FOSTER CARE ISSUES THROUGHOUT THE BROADER COMMUNITY. 7. CREATING POSSIBILITY THROUGH PROMOTING OPENNESS, COOPERATION AND COLLABORATION IN ADOPTION AND FOSTER CARE. FORM 990, PART III, LINE 2, NEW PROGRAM SERVICES:

FORM 990, PART III, LINE 3, CHANGES IN PROGRAM SERVICES:

PARTNERS FOR FOREVER FAMILIES REACHED THE END OF A FIVE-YEAR CONTRACT
AT THE END OF FISCAL YEAR 2013.

THE ORGANIZATION ADDED WEAVING CULTURES CAMP, A THREE NIGHT EVENT FOR

TRANS-RACIALLY ADOPTIVE FAMILIES IN AUGUST 2013.

ADOPTION NETWORK CLEVELAND

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ADOPTION PROCESS BY ADOPTION NAVIGATORS.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

ADVOCACY: THIS PROGRAM INCLUDES ACTIVITIES TO EFFECTUATE CHANGES IN

PUBLIC POLICY GOVERNING ADOPTION, FOSTER CARE, AND RELATED CHILD

WELFARE IN OHIO. THIS INCLUDES LAWS, AGENCY PRACTICES AND SOCIETAL

ATTITUDES.

EXPENSES \$ 45,235. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS REVIEWED BY THE

EXECUTIVE DIRECTOR, DIRECTOR OF FUND DEVELOPMENT AND THE DIRECTOR OF

FINANCE & ADMINISTRATION BEFORE IT IS GIVEN TO THE FINANCE COMMITTEE FOR

APPROVAL. ONCE IT IS APPROVED BY THE FINANCE COMMITTEE, IT IS DISTRIBUTED

TO THE BOARD OF DIRECTORS FOR REVIEW AND QUESTIONS.

FORM 990, PART VI, SECTION B, LINE 12C: THE POLICY IS EXPLAINED YEARLY AND THEN EACH EMPLOYEE AND BOARD MEMBER RE-SIGNS THE POLICY.

FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION IS DETERMINED BY USING SEVERAL COMPENSATION SURVEYS AND A THOROUGH REVIEW AND ANALYSIS OF THE MARKET AND IS APPROVED BY THE BOARD.

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S GOVERNING

DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE

AVAILABLE UPON REQUEST.